

Performance - Expenditure Review [PER] with interactive Financial Model for Tariff Determinations

Does the performance your organisation intends to deliver, align and match current levels of expenditure? Are you concerned that non-performance related expenditure will hinder performance?

When developing your performance plan for the next planning year, do you have adequate budget to deliver the required performance? What levers are critical to stimulate further performance?

Over the last few years, there has been a move towards monitoring and evaluation to track performance to improve service delivery and simultaneously build a culture of performance across an organisation. Monitoring and evaluation systems have been designed to aid public and private organisations transform from predominantly output focused strategies toward an outcomes-based performance measurement strategy.

In guiding a Performance Expenditure Review engagement, StratNovation typically includes:

- an in-depth understanding of the organisation's strategy and how current performance is delivered against the envisaged future performance;
- a detailed value chain analysis, considering inputs, activities, outputs, outcomes and impacts using a logframe approach to establish a baseline of the current situation and ascertain the future revenues, expenditure and performance;
- an analysis of historical performance data and trends to forecast future performance;
- an analysis of historical revenue data and trends to forecast future revenue streams;
- an analysis of historical expenditure data and trends to forecast future expenditure;
- the development of mathematical relationships between the input and output parameters; and
- the development of a multi-year iterative financial model and / or tariff model, and if required the determination of tariffs to manage the impact of variables and changing financial and performance inputs.

Our experts have an in-depth understanding of the PER approaches, and have aligned these to the strategic plan and strategy implementation frameworks. Through diligent modelling techniques and processes, close correlations are developed between the components being modelled.


Our PER framework and approach provides a detailed understanding of the relationships between the costs of organisational activities and the performance outcomes sought. This is achieved by working with a core client team to select and implement appropriate, proven methodologies and strategies that will deliver lower costs and increased performance with resultant client satisfaction.

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 www.stratnovation.co.za

 +27(63) 662 6165

 [StratNovation linkedIn.com](https://www.linkedin.com/company/stratnovation)

 Office +27(11) 706 8999 OR +27 087 802 6256

 Skype Message or schedule a discussion: [stratnovation](mailto:appointment@stratnovation.co.za)

 info@stratnovation.co.za /

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